

Rohan Khanna Toronto, ON

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 www.rohankhanna.ca

Profile

Experienced GTA Realtor , leveraging market insight and client care to simplify financing for commercial investors and residential buyers. Known for clear communication, client-first service, and seamless transaction management from first consultation to closing.

Experience

Real Estate Agent

Toronto, ON | Feb 2021 – Present

- Advise clients on GTA market trends, property evaluation, and investment opportunities.
- Market and promote residential and commercial properties through MLS, digital, and print channels.
- Negotiate contracts and facilitate smooth closings with appraisers, lenders, and legal teams.
- Conduct open houses, property showings, and virtual tours to engage and convert leads.
- Maintain accurate CRM records and pipeline forecasting to exceed sales goals.
- Build strong vendor and builder relationships to match clients with the right opportunities.
- Support clients in understanding property features, conditions, and market positioning.

Owner / Operator, Export Business

India | 2011 – 2020

- Managed end-to-end operations, supply chain, and client negotiations.
- Oversaw business development and market expansion into new territories.
- Delivered strong client relationship management across diverse regions.

Education

- REMIC Level 1 Mortgage Exam (Passed 7 th July 2025)
- Real Estate Broker License (Final Stage)
- Real Estate Pre & Post Registration, Humber College, Toronto (2021)
- EMBA, Hospitality & Hotel Administration, NIBM, India (2014)
- B.Sc. Hospitality & Hotel Administration, NIHM, Delhi (2009)

Key Skills

- Sales & Closing | Client Relationship Management
- Lead Generation | Business Development | Prospecting
- Contract Negotiations | Regulatory Compliance
- Sales Strategy | CRM Proficiency | Performance Improvement
- Market Analysis | Strategic Planning | Territory Growth
- Upselling & Cross-Selling | Revenue Generation

Languages

- English (Professional Proficiency)
- Hindi & Punjabi (Native)

License

- Licensed Realtor, Ontario (Active)
- Mortgage Agent Licensing (In Progress)

Website & LinkedIn

- Website: www.rohankhanna.ca
- LinkedIn: <https://www.linkedin.com/in/rohan-khanna->