

Daciana Cojocaru

82 Manorheights St, Richmond Hill, ON L4S 2H4
416.844.8019 | daciana2008@gmail.com | [Linkedin](#)
Website: [PlatinumPropertiesGTA](#)

Licensed Realtor | LUXURY Pre-Construction Sales Greater Toronto Area

PROFILE

Senior Real Estate Representative with over 20 years of proven excellence in pre-construction condominium sales and marketing throughout the Greater Toronto Area. Proven expertise in organic sales development and superior closing skills have consistently delivered accelerated sales to both homebuyers and investors. Seeking a senior role with a luxury builder/developer to leverage a 20-year track record of sales leadership in upscale and luxury projects.

CORE COMPETENCIES

- 20+ years of proven success in luxury pre-construction and resale, delivering consistent results through integrity, professionalism, and collaborative team mentorship
- Strong personal brand recognition with a loyal network of 10,000+ clients and top-producing agents
- Comprehensive project expertise from early concept to final closing, supported by long-standing relationships with leading builders and broker partners
- Skilled in the design and execution of high-impact sales strategies, launch events, and promotional initiatives
- Passionate, results-driven leader recognized for creating dynamic, sales-focused environments

PROFESSIONAL EXPERIENCE

Sales Manager, Liberty Development Projects

Oracle Group Realty

Toronto

Jan 2025 – pres.

Oracle Group is a full-service real estate brokerage focused on pre-construction sales across the GTA.

Oversaw all on-site sales office operations for Liberty Development's Canopy Towers, a prominent multi-phase, high-rise condominium project in Mississauga. Directed unit sales in the 34-storey Tower I, and spearheaded pre-construction sales strategy for the 39-storey, 522-unit Tower II.

- Devised and executed an innovative marketing and pricing strategy that led to a significant increase in sales.
- Cultivated relationships with local brokerage firms and top-tier agents through targeted in-person presentations
- Mentored and trained office staff and sales agents on effective sales strategies, documentation procedures, and offer management processing.

Canopy Towers by Liberty Development Corporation

Mississauga

Condominium Residences

- Tower I | 34 storeys | 503 units
- Tower II | 39 storeys | 522 units

Senior Sales Representative

Milborne Real Estate Inc.

Toronto

Feb 2001 – Dec 2024

Milborne is Canada's leading marketer of pre-construction sales in urban, master-planned, multi-phased communities.

Throughout a 20-year career at Milborne, I maintained a consistent record of outstanding performance regardless of market conditions. This was achieved through a combination of strategic sales initiatives, superior customer service, and a deep understanding of the real estate market. Key achievements include consistently ranking as a top producer in the luxury pre-construction condominium sector and cultivating a loyal client base of over 10,000.

A key strength is my ability to adapt to changing market dynamics. By modifying sales and marketing programs and incentives to reflect current conditions, record sales were sustained even during challenging economic cycles and pandemic restrictions. This adaptability, combined with a talent for converting organic leads into closed sales, has been instrumental in successfully managing and selling out numerous projects for multiple builders throughout the GTA.

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EDUCATION

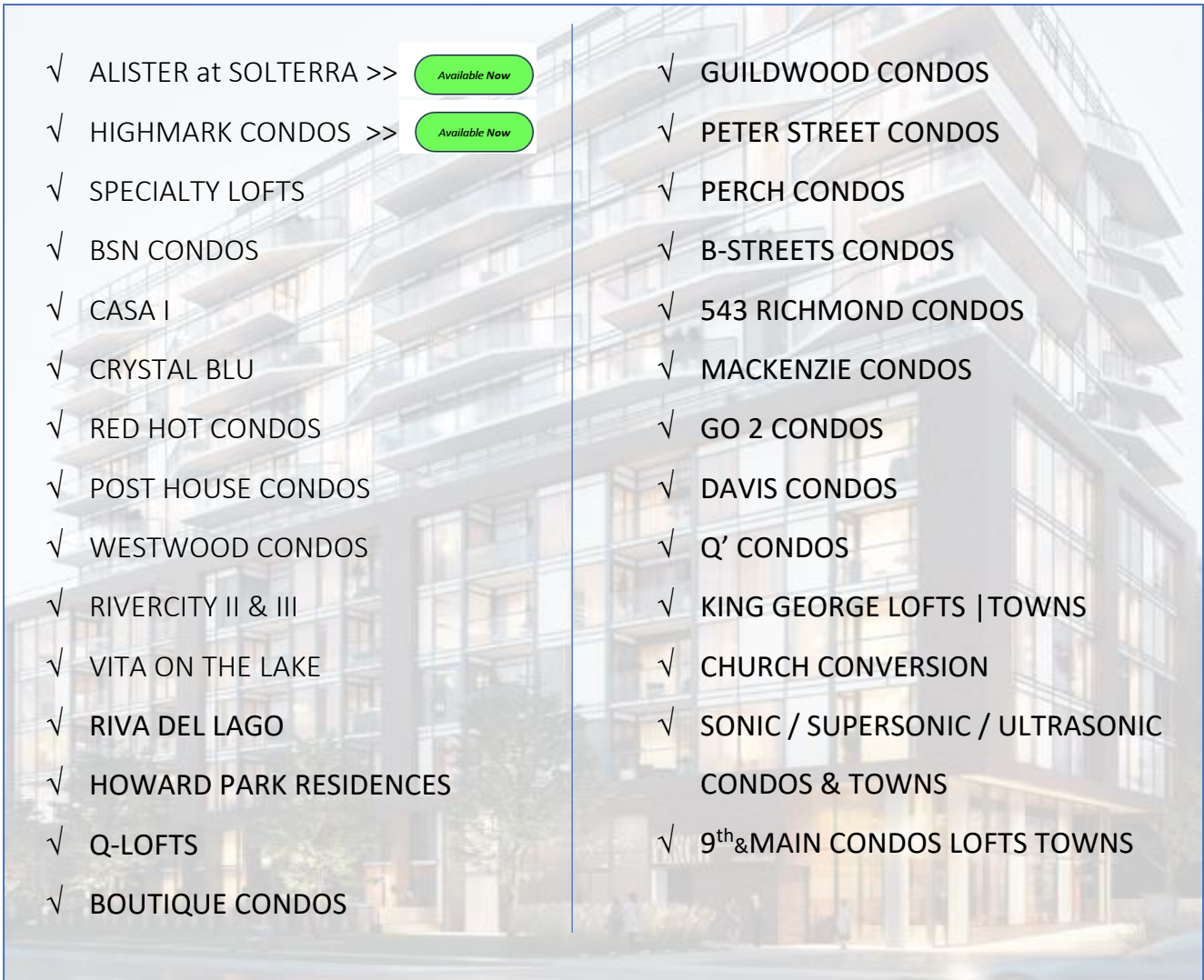
University of Toronto, Toronto
Bachelor of Music Degree | Faculty of Music

LANGUAGES

English, Romanian, Italian, French

Milborne Real Estate Inc.

Luxury Real Estate Portfolio >> *view my portfolio list online*

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| ✓ ALISTER at SOLTERRA >>  | ✓ GUILDWOOD CONDOS |
| ✓ HIGHMARK CONDOS >>  | ✓ PETER STREET CONDOS |
| ✓ SPECIALTY LOFTS | ✓ PERCH CONDOS |
| ✓ BSN CONDOS | ✓ B-STREETS CONDOS |
| ✓ CASA I | ✓ 543 RICHMOND CONDOS |
| ✓ CRYSTAL BLU | ✓ MACKENZIE CONDOS |
| ✓ RED HOT CONDOS | ✓ GO 2 CONDOS |
| ✓ POST HOUSE CONDOS | ✓ DAVIS CONDOS |
| ✓ WESTWOOD CONDOS | ✓ Q' CONDOS |
| ✓ RIVERCITY II & III | ✓ KING GEORGE LOFTS TOWNS |
| ✓ VITA ON THE LAKE | ✓ CHURCH CONVERSION |
| ✓ RIVA DEL LAGO | ✓ SONIC / SUPERSONIC / ULTRASONIC |
| ✓ HOWARD PARK RESIDENCES | CONDOS & TOWNS |
| ✓ Q-LOFTS | ✓ 9 th &MAIN CONDOS LOFTS TOWNS |
| ✓ BOUTIQUE CONDOS | |

EXCELLENT REFERENCES AVAILABLE ON REQUEST