

Cristina Corti

www.cristinacorti.com

OBJECTIVE

I would like to become an invaluable asset to your company and contribute to its growth and success.
I am seeking an opportunity that will allow me to make use of and further expand my professional skills and abilities.

SUMMARY OF QUALIFICATIONS

- Expert ability in sales, along with establishing and nurturing good working relationships with clients and co-workers.
- Innovative thinker. Highly organized, with ability to multi-task and work within tight timelines.
- Determined and focused with an ability to manage a project from ideation to implementation.
- Experience in several dynamic industries with successful contributions.
- Excellent problem-solving attitude.
- Professional and self-motivated with outgoing personality.
- Excellent customer-focused attitude.

WORK EXPERIENCE

Sutton Group Incentive Realty Inc. - Collingwood

January 2022 - Present

Sales Representative

- Residential Real Estate.

Clairwood Real Estate Corporation - Collingwood

April 2021 - January 2022

Sales Representative

- Residential Real Estate.

Brad J. Lamb Realty Inc. - Toronto

2018 - April 2021

Sales Representative

- Residential Real Estate.
- New development and Pre-construction.

Corti Agenzia Immobiliare - Lecco

2009 - 2017

Real Estate Sales Representative

Lake Como and Milan Downtown Core - Italy

- Residential and Commercial Real Estate.

Last Minute Tour Travel Agency - Italy

2006 - 2021

Owner

- Managed two busy locations.
- Handled all business finances.

Ferrari Maserati - Toronto, Ontario

2003 – 2005

Boutique Manager

- Managed all aspects of the retail operation.
- Responsible for purchasing and merchandising.

WORK EXPERIENCE

Colombo Pisati – Alfa Romeo, Lancia, Fiat Dealership – Italy

1996 - 2003

HR and Accounting Manager

- Responsible for Human Resources and Finance for four locations.

Walcor and Fascor – Italy

1991 - 1996

Accounting Manager

- Managed finances for this family-owned manufacturer.

EDUCATION

Humber Real Estate Education – Broker Program, currently enrolled.

Ontario Real Estate Salesperson Licence – 2018.

University of Toronto – Certificate in Italian - English Translation. 2001 - 2003.

University of Milan – BA in Commerce and Economics. Milan, Italy. 1996.

ITC Giuseppe Parini – Accounting. Lecco, Italy. 1991.

Italian Board of Trade – Various courses including Management, Marketing, Customer Service and HR. Milan, Italy.

LANGUAGES

Fluent in English and Italian. Conversational in Spanish.

INTERESTS

Interests: Real estate, interior design, travel, cooking, sports, Ecology/Environment.

Sports: Skiing, snowboarding, water-skiing, horseback riding, cycling, scuba diving, hiking, yoga, climbing, Karate.

Volunteering: Local community projects.